

C.G. Bretting Manufacturing, Co., Inc.

MANUFACTURING

C. G. Bretting Manufacturing Co., Inc. needed rock-solid threat protection at its endpoint, web and email gateways. With Sophos, Bretting Manufacturing worries less about security and focuses more on producing quality products and providing excellent service to its customers worldwide.



C.G. Bretting Manufacturing Co., Inc. is an international manufacturer of paper-converting equipment, including napkin folders, tissue rewinders, and specialty machinery.

Business challenge

C. G. Bretting Manufacturing Co., Inc. designs and manufactures paper-converting equipment and serves customers across 40 countries. Its employees need to work efficiently, and its IT department needs them to work securely.

However, the company's security software was working against it. The software was difficult to manage and created several challenges. Mike Willis, IT manager at Bretting Manufacturing, explains, "It was difficult to get updates, it also conflicted with other corporate software causing continual crashes across the network."

Bretting Manufacturing needed:

1. an endpoint security solution for more effective threat protection
2. improved web controls
3. greater email security

After careful consideration and a thorough four-month evaluation period, the manufacturer chose Sophos Endpoint Security and Control, Sophos Email Security and Control and Sophos Web Security and Control to protect all three tiers of its network.

Willis explains, "We looked for a product that didn't conflict with other corporate software, was easy to set up, load and maintain. We also assessed the products' ability to pick up viruses and the sort along the way. Of the five products we evaluated, Sophos earned the highest scores."

Key facts

Organization

C.G. Bretting Manufacturing Co., Inc.

Location

Ashland, Wisconsin

Number of users

Endpoint Security and Control:
375 users

Email Security and Control:
375 users

Web Security and Control:
375 users

Solutions

Endpoint Security and Control
Email Security and Control
Web Security and Control

"Sophos is something that I don't have to think about. They are reliable and stable — exactly who I want to work with."

- Mike Willis, IT manager at Bretting Manufacturing

How Sophos helped

All three products were deployed to 375 users in two weeks. Willis was impressed by the ease of deployment and the installation tools provided by Sophos.

He says, "It was a big feature, a lot of vendors said they could do this — and they could — halfway. The Sophos tool, on the other hand, did a very good job...once we learned how to use it, it was very easy to use."

He was also highly impressed by the level of support Sophos provided during the deployment. "The Sophos support team was very helpful in answering any questions and technical support was always there when we needed them."

“Of the five products we evaluated, Sophos earned the highest scores.”

Positive business outcomes

With Sophos solutions at its endpoint, web and email gateways, Bretting Manufacturing is completely protected. It also receives much more.

The IT team worries less about security — it uses Sophos Endpoint Security and Control's dashboard, remote monitoring and automatic update capabilities to protect the company's network.

"It's great," Willis says. "We like the automatic updates and transparency; prior to Sophos, our users would get bogged down. Sophos, however, is seamless, easy-to-use and manage. It's speedy and efficient, users aren't complaining, it just works."



The Bretting Hardwound Log Saw is a single head, dual lane industrial log saw for converting jumbo Toilet Rolls and Jumbo Wound Toweling.



The Bretting In-Line Bander can quickly band either clips or logs of folded or interfolded product.

The Bretting Manufacturing IT team also uses Web Security and Control to block productivity-crippling social networking sites like Facebook to increase end-user and IT efficiency.

More importantly, however, Willis and his team of six, know that Sophos will be there whenever and for whatever they may need. Willis explains, "When our help desk product wouldn't run correctly, Sophos helped us analyze where the problem originated. Most of the time security vendors point fingers but Sophos took the problem on as if it was its own, and helped us resolve the issue."

He concludes, "Sophos is something that I don't have to think about. They are reliable and stable — exactly who I want to work with."

To find out how Sophos products can help protect your organization, visit www.sophos.com/products.